



December 16, 2008

**Mr. Jim Polley
Vanguard**

Re: Gary Yoss

Dear Mr. Polley:

Palm Beach Motor Cars (Jaguar) and Land Rover Palm Beach have been using Vanguard's products for years. Retailing the Vanguard products is a direct result of Mr. Gary Yoss's persistence and salesmanship with our Sales and F&I Management. The products are truly value added and consistent with our conservative, professional and Customer sensitive approach to serving the needs of our Customers.

I have had the pleasure of attending the last two Chairman's Conferences. During the meetings at the Conferences, I took copious notes and I have become a proponent of what Larry Dorfman and Joe Nagy preach. They seem to be on the cutting edge of new thinking as it related to products, sales and differentiation. I owe my attendance to Gary's desire for us to take our Company to the next level of Customer service by providing differentiation of ourselves over our competitors.

Gary Yoss does a great job of promoting your products and we enjoy and value his visits to our stores.

If you have a question, please let me know.

Sincerely,

Robert W. Simpson, Jr.

**Robert W. Simpson, Jr.
President**