

security

quality



experience

credibility



excellence

trust

Setting the Pace for Profitability with Automotive Finance & Insurance Programs



30 Two Bridges Road, Suite 350
Fairfield, NJ 07004

tel: 973.575.7171
fax: 973.575.7151

www.vanguarddealerservices.com

Setting the Pace with Performance

Beyond outstanding products and services, Vanguard Dealer Services delivers results.

Our clients benefit from better managed sales and F & I departments, higher F & I profits for both new and used vehicles, and improved CSI scores and customer retention rates.

They also experience enhanced business results through significant reinsurance benefits.

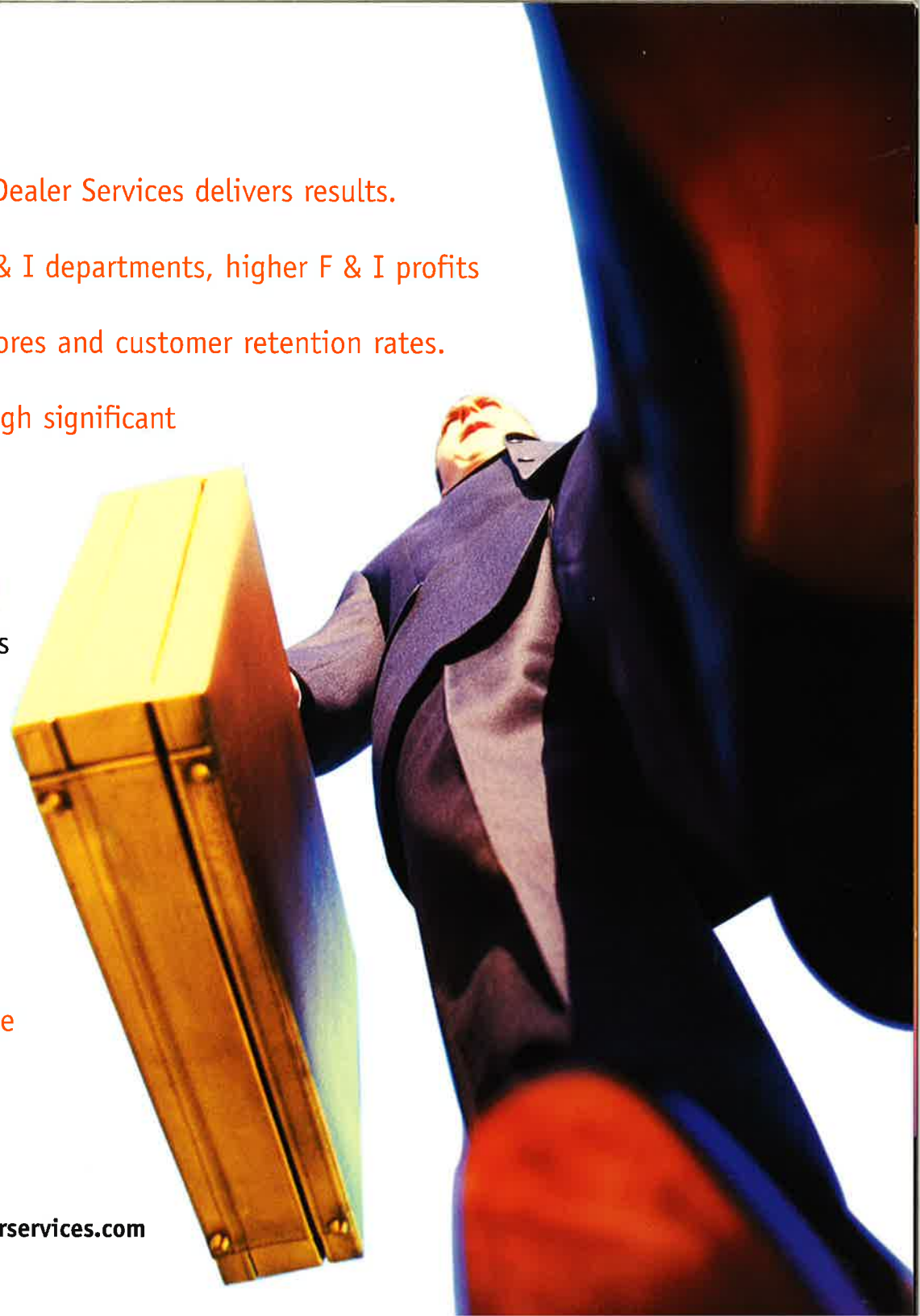
performance

Focused expertise, an outstanding products and services platform and a reputation for credibility have made Vanguard Dealer Services a partner of choice among a growing client base of automobile dealers.

growth

To discover how Vanguard Dealer Services can enhance your F & I profitability, call today: 1.973.575.7171

For more information, visit our web site at www.vanguarddealerservices.com



commitment



Setting the Pace with Top-Rated Products

Vanguard Dealer Services is your single source for a full range of the best finance and insurance instruments, backed by automotive manufacturers and top-rated insurance companies with superior customer service and claims administration. Vanguard Dealer Services gives you access to products you can rely on to meet your dealership's needs, including:

Product List

- Extended Warranties
- Gap Insurance
- Etch Products
- Chemical Products
- Life, Accident and Health Insurance
- Lease Wear and Tear Insurance
- Maintenance Plans
- Lease-Specific Products
- Vehicle Replacement Insurance
- Service Retention Systems
- Reinsurance Programs
- Retrospective Commission Programs

You can also count on our expertise in the area of reinsurance, an often overlooked profit opportunity for automotive dealers. We specialize in all areas of reinsurance structures. We offer complete formation, renewal, tax preparation, and risk management for both Controlled Foreign Corporations (CFCs) and Non-Controlled Foreign Corporations (NCFCs).

expertise

Vanguard Dealer Services provides the **highest quality** finance and insurance **products** and **services** to automobile dealers who seek **added value** for their customers and **increased profit** potential in a competitive marketplace.

our team

Setting the Pace with Service

Every member of the Vanguard Dealer Services team—from the partners to field staff to office support staff—are committed to delivering responsive service.

- **Our partners**—a former top executive of an automobile manufacturer, a successful automobile dealer and a proven F & I industry expert—are always available for consultations with our client automobile dealers.
- **Field staff**—all fully trained experts—are responsible for implementing your F & I plan through weekly meetings, training sessions, and implementation of compensation management systems.
- **Our office staff** are ready to provide administrative support to dealership personnel as required.

When you choose Vanguard, you choose partners committed to your success.

Setting the Pace with Expert Consulting and Training

With broad experience in the automotive and F & I industries, the Vanguard Dealer Services management team is uniquely qualified to help you analyze your dealership's needs and chart a course toward increased F & I

profitability and customer retention. Both result- and client-oriented, we will work with your dealership team, providing the training and motivation needed to help your organization achieve its goals.



value