



Bi-Auto

ACCELERATOR PLUS



Economic
Advantages
Corporation



It's Also Easy! Enrolling your customer in Bi-Auto Accelerator Plus is both fast and easy. The click of a button will enable you to transfer the customer information necessary to produce all the paperwork within seconds. Included in the enrollment package is:

- Enrollment and Authorization Form
- Service Agreement
- Client Debit Calendar
- Enrollment and Authorization Form for Signature

Your customer signs the second copy of the Enrollment and Authorizataion Form which is faxed to EAC and kept on file at the dealership. The rest of the package is then inserted into a four-color pocket folder which Bi-Auto provides and given to your customer to take home.

Bi-Auto Benefits As mentioned, Bi-Auto Accelerator Plus provides your customers the ability to trade in their vehicles sooner which enables them to take advantage of increased equity in a depreciating asset. We live in fast times that find us driving our automobiles more frequently, often causing excessive wear and mileage. With that comes the desire to obtain a new, less worn, less tired vehicle. Bi-Auto offers your customers the option of trading in earlier with the benefit of increased value on their old vehicle.

That's a new sale for you!

Bi-Auto's automatic debiting provides an easy, consistent, structured method of payment for your customers. This, in turn, helps to improve their payment record and, therefore, their credit rating. ***That's less hassles with repossessions!***

Better value for your customer is money saved. Enrollment in the Bi-Auto program saves them money while earning a commission for you. ***That's increased revenue!***

Bi-Auto Earnings The few minutes spent explaining and enrolling your customer into Bi-Auto Accelerator Plus earns you \$195.00 and translates into substantial profits. A simple illustration:

- 100 Enrollments Per Month x \$195.00 = \$19,500 PerMonth and \$234,000 Per Year
- 250 Enrollments Per Month x \$195.00 = \$48,750 Per Month and \$585,000 Per Year
- 500 Enrollments Per Month x \$195.00 = \$97,500 Per Month and \$1,117,000 Per Year

Bi-Auto benefits both your customer and your bottom line!



A **\$25,000** loan at **3.9%** for **5** years
paid biweekly knocks off **5** months and
increases auto equity by over **\$2,000!**

The Sales Advantage The Bi-Auto program affords your sales staff an edge with which to close the “deal”:

- A customer wants a shorter term loan but can't afford the payments—Increase the loan term and then reduce it by 3 to 6 months with biweekly payments. Hence, a shorter term!
- A customer would like to purchase after-market products but can't “afford” the higher payment— Keep the payments down by increasing the loan term and then enroll them into the Bi-Auto payment program to bring the term back down. Hence, they enjoy both benefits!
- A customer wants to lease but is concerned about keeping the payments down and not going over the mileage allotment—Biweekly payments will satisfy the lease months earlier. Hence less mileage and the ability to trade in earlier!

Training and Support The Bi-Auto group will provide on-site training. We will spend the time necessary to train your F&I Manager, as well as your sales staff. They will learn how the program works, how it benefits “our clients”, how to process an enrollment, what to provide the customer and how to follow-up where required. After the initial training, we are available for on-going support and to answer any questions that may arise.

Client Services EAC has been successfully servicing many types of loans for many years. Our Client Services Representatives are knowledgeable and helpful, as well as friendly and professional. They act as a liaison between the consumer and the lender, often assisting in resolving issues above and beyond their normal responsibilities to the service required by our program. As a service organization we feel that our responsibility is to the client, no matter the issue.



Economic Advantages Corporation

280 Plandome Road, Manhasset, NY 11030

Telephone: 800-403-7212 • Fax: 888-855-7373

info@biweekly.com • <http://www.biweekly.com>

D&B #: 62-538-6552